

# Sumter County Economic Development

## Industry Incentives for Manufacturers

Sumter County embraces a diversified economy to offset adverse impacts on market fluctuations and support the domestic production of goods. Sumter County offers a targeted manufacturing cash incentive coupled with a targeted manufacturing research and development (R&D) incentive.

A manufacturer may be eligible for one or both of these incentives. These incentives are independent of any state grant funds obtained by the business unless otherwise stated in the written agreement between Sumter County and the manufacturer.

### Incentive Guidelines:

- The industry incentive applies to new or existing businesses in the manufacturing industry as specified by the North American Industry Classification System (NAICS) and approved by Sumter County Economic Development as a qualified manufacturer.
- A minimum capital construction investment of \$500,000 to real property located within Sumter County, Florida is required.
- The manufacturing cash incentive is calculated as follows:
  - The total payout amount for existing manufacturers is up to 12% of the company's building capital investment, and up to 5% of the company's tangible personal property investment associated with the building capital investment, not to exceed a maximum of \$1,000,000 per year, for a combined total of \$3,000,000 over three years\*.
  - The total payout amount for new manufacturers is up to 10% of the company's building capital investment, and up to 5% of the company's tangible personal property investment associated with the building capital investment, not to exceed a maximum of \$1,000,000 per year, for a combined total of \$3,000,000 over three years\*.
  - If a manufacturer is an international exporter, the manufacturer may be eligible for an additional 2% incentive on the tangible personal property investment associated with the building capital investment (up to 7% of the total tangible personal property investment). A copy of the U.S. Customs Electronic Export Information and/or Schedule B form is required for verification of export status.
  - If the new or existing manufacturing expansion includes an R&D component, the company may be eligible for an additional 1% of the building capital investment incentive as calculated above.
- Payout amounts for the manufacturing cash incentive (with or without the personal property, international exporter status, or R&D components) are paid by the county in three equal payments as follows:
  1. The first payment is made on the opening day of the facility in the amount of one third (1/3) of the incentive, provided company received a certificate of occupancy and the new equipment was installed.
  2. The second payment is made one year after the first payment is made in the amount of one third (1/3) of the incentive.

3. The third payment is made one year after the second payment is made in the amount of one third (1/3) of the incentive.
- The manufacturing incentive is limited to three (3) years and the business must reapply each year.
  - Proof of investment is required before an incentive payment is made to the business in the form of a copy of the Tangible Personal Property Tax Return Form (DR-405a) and the Building Permit Application noting the original Declared Value as submitted to Sumter County.

\* The county's obligation to provide incentive funding is limited based upon the availability, appropriation, and approval of funds in the county's budget.